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## **PRESS RELEASE**

# ELITS and SUSE secure the cloud together

Linköping, Sweden, 15 January 2019 - SUSE, a leader in open-source solutions, and ELITS, a leader in the Swedish market in IT operations and infrastructure solutions for organizations with high data protection needs, announce a new collaboration with the aim of mutual growth both in the Swedish market and beyond.

– ELITS and SUSE each have long traditions of expertise dealing with Linux-based infrastructure in complex environments, and both companies have also taken leading roles when it comes to advising organizations regarding the best cloud solutions for their specific needs, says Daniel Byström, Partner Executive at SUSE.

”In our collaboration we will provide branch-leading solutions built using open-source software, and ELITS will provide branch-leading guidance and expertise regarding development, implementation, and operations.”

### **Safe data in the cloud**

ELITS has a long history of delivering IT operations and infrastructure solutions for large organizations with complex environments, and the company has put a special emphasis on creating branch-leading solutions for protecting customer data.

– Many of our customers are active in the fiercely competitive global marketplace, which makes it necessary that their data is protected in the best possible way, says Börje Berg, Head of Sales at ELITS.

“We are in the process of developing new ways to protect data in the cloud, which makes this a perfect opportunity to work even more closely together with the experts at SUSE!”

### **Dare to challenge**

This collaboration between SUSE and ELITS makes it simpler for Swedish businesses to obtain secure cloud solutions that meet their specific needs while protecting their data in a sustainable, far-sighted manner. Each organization has competence and experience in different parts of the world, so they will be working closely together to develop compelling joint offerings. While the initial focus for these efforts are located within Sweden, the goal from the beginning is to support customers with operations in other countries and continents as well.

– Even though we approach things from different angles, we at ELITS and SUSE have similar ways of thinking on multiple planes, since we are each customer-focused and far-sighted in everything that we do, says Börje Berg from ELITS.

“Our abilities to challenge each other and approach things from different perspectives will result in new types of solutions which will benefit our customers.”

– SUSE has had a long and strong presence in Sweden and our success here is closely connected to the solutions that we have created for Swedish growth companies, says Daniel Byström from SUSE. “Besides the fact that we are now Swedish-owned, this new collaboration with ELITS creates new possibilities for us to create an even stronger local presence!”

**For more information, contact**

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**About ELITS**

ELITS is a local supplier with a global capacity for delivering IT operations and infrastructure solutions. Our presence in Europe, North America and Asia enables us to offer effective service and support on a 24/7/365 basis. Our strong customer focus, attentiveness, and energetic and empowered colleagues distinguish us from the international IT giants. ELITS is – and delivers – Another kind of IT.

[This information was made public 15 January at 11:00 CET.]